



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**February 3, 2015**

**BID TITLE & REFERENCE:**  
**Fruits & Vegetables – Frozen, Canned & Packaged, RFP #152002**

**DESCRIPTION OF PURCHASE:**

An annual pricing agreement to provide canned, frozen, and packaged fruits and vegetables for use in the preparation of school breakfasts and lunches as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Thirty-two (32) items were bid and twenty-eight (28) items are awarded. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: March 1, 2015 through February 29, 2016.

**REQUESTED BY:**

Food Services

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
Churchfield Trading, Santa Ynez, CA	4	\$ 220,800.00
Kelley Foods of Alabama, Elba, AL	5	135,200.00
Merchants Food Service, Clanton, AL	3	136,700.00
National Food Group, Inc., Novi, MI	2	151,500.00
Sysco Foods, Geneva, AL	3	178,200.00
US Foods-Montgomery, Montgomery, AL	11	290,000.00

**AMOUNT OF PURCHASE:**

\$1,112,400.00 Est. / Yr.

**FUNDING SOURCE:**

General Fund (1110)

**METHOD OF PROCUREMENT:**

ECSD RFP

Responses Received: 10

Responses Rejected: 1

**DATE AND TIME POSTED:**

February 3, 2015, 2:00 pm Central Time

Revised Document posted February 9, 2015, 4:15 pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BOULEVARD  
PENSACOLA, FLORIDA 32505  
BID TABULATION**

**DATE: January 9, 2015**

Awarded Items are highlighted

**BID NBR: 152002**

**BID TITLE: Fruits & Vegetables - Frozen, Canned & Packaged**

Where two prices are shown, the bottom price is the bid case/pack size

Top price is unit price needed to determine low cost because of vendor differences in case count

ITEM	Applesauce		Applesauce, Individual		Mandarin, <b>No</b> Oranges- <b>Award</b>		Cranberry Sauce	
Quantity:	2,000	cs	4,000	cs	2,000	cs	100	cs
ITEM NUMBER	0501030		0513210		0501080		0501090	
ITEM NUMBER	1		2		3		4	
Asian Food Solutions	No Bid		No Bid		No Bid		No Bid	
Oviedo, FL								
Butler Foods - Pensacola	5.6100	5	0.3800		No Bid		7.7100	
Cantonment, FL	33.66		27.36				46.26	
Churchfield Trading	0.1890	1	No Bid		0.150	au,1	No Bid	
Santa Ynez, CA	27.24	y			20.33			
Churchfield Trading	0.1410	a,1	No Bid		0.187	au,1	No Bid	
Santa Ynez, CA - Bid#2	20.33	y			24.71			
Churchfield Trading	No Bid		No Bid		0.1940	au	No Bid	
Santa Ynez, CA - Bid#3					25.65			
Global Foods	No Bid		0.2350	au	No Bid		No Bid	
Las Vegas, NV			22.56					
Kelley Foods - Alabama	No Bid		No Bid		No Bid		No Bid	
Elba, AL								
Merchants Food Service								
Clanton, AL	26.34	au	No Bid		No Bid		38.37	au
National Food Group	0.1910	a,4	0.2600	a,y				
Novi, MI	24.50	y	24.96		No Bid		No Bid	
Sysco Gulf Coast							7.3334	
Geneva, AL	No Bid		No Bid		No Bid		44.00	
US Foods	4.8750							
Montgomery, AL	29.2500	au	No Bid		36.7800	au	39.49	

ITEM	Fruit,-No Award		Peaches,		Pears,		Pineapple-No Award	
Quantity:	Mixed 2,500 0501100	cs	Diced 1,600 0501150	cs	Diced 2,500 0501160	cs	Tidbits 3,500 0501170	cs
ITEM NUMBER	5		6		7		8	
Asian Food Solutions	No Bid		No Bid		No Bid		No Bid	
Oviedo, FL								
Butler Foods - Pensacola	8.6200	au	8.4100	au	8.720		No Bid	
Cantonment, FL	51.72		50.46		52.32			
Churchfield Trading	No Bid		0.179	au	No Bid		0.2000	au
Santa Ynez, CA			25.78	1			26.48	1
Churchfield Trading	No Bid		No Bid		No Bid		0.1770	1
Santa Ynez, CA - Bid#2							26.64	au
Global Foods	No Bid		No Bid		No Bid		No Bid	
Las Vegas, NV								
Kelley Foods - Alabama	No Bid		No Bid		No Bid		No Bid	
Elba, AL								
Merchants Food Service								
Clanton, AL	32.54	au	31.54	y	31.54		32.70	au
National Food Group								
Novi, MI	No Bid		No Bid		No Bid		No Bid	
Sysco Gulf Coast								
Geneva, AL	No Bid		No Bid		No Bid		No Bid	
US Foods								
Montgomery, AL	No Bid		No Bid		No Bid		No Bid	

ITEM	Raisins,		Raisins, Flavored,		Beans,		Beans,	
Quantity:	Flavored 1,600 0509121	cs	Sugar Coated 2,000 0502050	cs	Vegetarian 1,500 0502011	cs	Green 100 0502020	cs
ITEM NUMBER	9		10		11		12	
Asian Food Solutions	No Bid		No Bid		No Bid		No Bid	
Oviedo, FL								
Butler Foods - Pensacola	No Bid		No Bid		No Bid		5.2000	
Cantonment, FL							31.20	
Churchfield Trading	No Bid		0.285		0.145	1	0.1330	a,1
Santa Ynez, CA			57.02		21.02	m	19.23	y
Churchfield Trading	No Bid		No Bid		0.204	1,m	0.1450	au,1
Santa Ynez, CA - Bid#2					29.51	au	21.02	m
Global Foods	No Bid		No Bid		No Bid		No Bid	
Las Vegas, NV								
Kelley Foods - Alabama	No Bid		No Bid		No Bid		No Bid	
Elba, AL								
Merchants Food Service	No Bid		No Bid		No Bid		22.720	
Clanton, AL								
National Food Group	0.224							
Novi, MI	32.29	a,y	No Bid		No Bid		No Bid	
Sysco Gulf Coast					5.1667		5.6667	
Geneva, AL	No Bid		No Bid		31.00		34.00	
US Foods								
Montgomery, AL	No Bid		No Bid		21.69		22.69	au

ITEM	Beans, Kidney 300 0502050	cs	Refried- <b>No Award</b> Beans 1,000 0502061	cn cs	Refried Beans 1,000 0502060	cs	Black Beans, Canned 400 0502070	cn cs
ITEM NUMBER	13		14		15		16	
Asian Food Solutions Oviedo, FL	No Bid		No Bid		No Bid		No Bid	
Butler Foods - Pensacola Cantonment, FL	No Bid		No Bid		6.190 37.14		No Bid	
Churchfield Trading Santa Ynez, CA	0.229 33.01	a,1 y	0.195 28.08	au,1	No Bid		0.210 30.36	a,1 y
Churchfield Trading Santa Ynez, CA -Bid#2	0.1600 23.16	au 1	No Bid		No Bid		No Bid	
Global Foods Las Vegas, NV	No Bid		No Bid		No Bid		No Bid	
Kelley Foods - Alabama Elba, AL	No Bid		No Bid		No Bid		No Bid	
Merchants Food Service Clanton, AL	24.48		22.96	au	No Bid		No Bid	
National Food Group Novi, MI	No Bid		No Bid		No Bid		No Bid	
Sysco Gulf Coast Geneva, AL	5.500 33.00	au	No Bid		4.9584 29.7500		No Bid	
US Foods Montgomery, AL	23.59	au	27.800	au	2.4036 27.0400		3.350 20.100	

ITEM	Sweet Potatoes, Canned 100 0502280	cn cs	Sweet Potatoes, Mashed 100 0513210	cs	Potatoes, Instant Flavored 1,200 0502300	cs	Deli Roasters 1,500 0514350	cs
ITEM NUMBER	17		18		19		20	
Asian Food Solutions Oviedo, FL	No Bid		No Bid		No Bid		No Bid	
Butler Foods - Pensacola Cantonment, FL	No Bid		No Bid		6.180 74.16		No Bid	
Churchfield Trading Santa Ynez, CA	0.268 30.65	au,2 m	No Bid		No Bid		No Bid	
Global Foods Las Vegas, NV	No Bid		No Bid		No Bid		No Bid	
Kelley Foods - Alabama Elba, AL	No Bid		No Bid		No Bid		1.3060 20.91	
Merchants Food Service Clanton, AL	27.96	au	No Bid		No Bid		27.53	
National Food Group Novi, MI	No Bid		No Bid		No Bid		No Bid	
Sysco Gulf Coast Geneva, AL	5.5000 33.00		1.8875 60.40		4.5834 55.00		1.3844 22.15	
US Foods Montgomery, AL	5.5583 33.35		0.1744 33.49	au	54.86		1.2450 19.92	

ITEM	Tomatoes		Tomato Paste		Tomato Sauce		Broccoli Cuts	
Quantity:	100	cn	50	cn	50	cs	2,800	lb
	0502360	cs	0502370	cs	0502380		0514040,0514041	cs
ITEM NUMBER	21		22		23		24	
Asian Food Solutions	No Bid		No Bid		No Bid		0.9900	a,m
Oviedo, FL							19.80	
Butler Foods - Pensacola	No Bid		7.3400		5.510		No Bid	
Cantonment, FL			44.04		33.06			
Churchfield Trading	No Bid		No Bid		No Bid		No Bid	
Santa Ynez, CA								
Global Foods	No Bid		No Bid		No Bid		No Bid	
Las Vegas, NV								
Kelley Foods - Alabama	3.7900		No Bid		No Bid		No Bid	
Elba, AL	22.74							
Merchants Food Service								
Clanton, AL	15.95	au	32.20	au	20.41	au	22.78	au
National Food Group								
Novi, MI	No Bid		No Bid		No Bid		No Bid	
Sysco Gulf Coast	4.65						0.9317	
Geneva, AL	27.95		No Bid		No Bid		27.95	
US Foods	3.6633		5.1316		3.7083			
Montgomery, AL	21.98		30.79		22.25		No Bid	

ITEM	Chili,Canned, with Beans		Carrots, Sliced		Corn, Whole Kernel		Turnip Greens	
Quantity:	1,500	cn	1,800	lb	3,000	lb	600	lb
	0512060	cs	0514101	cs	0514122,0514120	cs	0514140,0514141	cs
ITEM NUMBER	25		26		27		28	
Asian Food Solutions	No Bid		0.8700	m	0.9800	m	No Bid	
Oviedo, FL			17.40		19.60			
Butler Foods - Pensacola	12.0000		No Bid		No Bid		No Bid	
Cantonment, FL	72.00							
Churchfield Trading	No Bid		No Bid		No Bid		No Bid	
Santa Ynez, CA								
Global Foods	No Bid		No Bid		No Bid		No Bid	
Las Vegas, NV								
Kelley Foods - Alabama	No Bid		No Bid		0.7300		0.6625	
Elba, AL					14.60		23.85	
Merchants Food Service							0.8226	
Clanton, AL	58.63	au	13.54	au	17.20		24.68	
National Food Group								
Novi, MI	No Bid		No Bid		No Bid		No Bid	
Sysco Gulf Coast			0.9209		1.1650			
Geneva, AL	No Bid		22.10		34.95		No Bid	
US Foods	8.9666		0.8050		0.8350			
Montgomery, AL	53.8000		16.10		16.70		No Bid	

ITEM	Mixed Vegetables	lb	Green, Lima Beans	lb	Peas, Green	lb	Potato Wedges	lb
Quantity:	1,800	cs	600	cs	1,200	cs	2,100	cs
	0514251,0514250		0514291		0514301,0514300		0514310	
ITEM NUMBER	29		30		31		32	
Asian Food Solutions	0.9700	m	No Bid		0.9600	m	No Bid	
Oviedo, FL	19.40				19.20			
Butler Foods - Pensacola	No Bid		No Bid		No Bid		No Bid	
Cantonment, FL								
Churchfield Trading	No Bid		No Bid		No Bid		No Bid	
Santa Ynez, CA								
Global Foods	No Bid		No Bid		No Bid		No Bid	
Las Vegas, NV								
Kelley Foods - Alabama	0.7513	3	1.0560		0.7290		0.6953	
Elba, AL	22.54		31.69		14.58		20.86	
Merchants Food Service			1.3170		0.8720		0.9736	
Clanton, AL	14.07	au	26.34		17.44	au	29.21	
National Food Group								
Novi, MI	No Bid		No Bid		No Bid		No Bid	
Sysco Gulf Coast	1.2367		1.4267		1.2034		0.8700	
Geneva, AL	37.10		42.80		36.10		26.10	
US Foods			1.0675				0.6516	
Montgomery, AL	No Bid		21.35		No Bid		19.55	

**Notes:**

Items#3,5,8,14 were not awarded. The product did not meet specifications and/or pass quality testing, or a sample was not submitted.

a= Alternate

m = Minimum Bid by Vendor

au = Alternate product bid. Product not approved in taste test or no sample was sent by bidder.

y = Product was approved in Taste Test

m = Bidder bid minimum ship quantities

mu = Minimum ship quantity bid is not acceptable for that item

1= Price Per 1/2 Cup Portion

2=Price Per 2/3 Cup Portion

3=Bidder reserves the right the substitute 5way at same cost as 4way with extra vegetable being limas.

4=Price Based On A 4.5 oz. Serving

5=No Sugar Added

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes and School Board Rules. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director  
Purchasing Department